

BE SMARTER WITH POWER

OFFER TO GETBA MEMBERS

What is the state of your current energy arrangements?

Do you know if your business is paying too much in network charges or you're wasting energy? Are you operating your business as energy efficiently as possible?

GETBA has been approached by Group Energy Purchase (GEP), a division of Smart Power, who are EECA partners and approved EECA auditors, and a leader in the energy management industry, with an opportunity to give your business a free 'Smart Check'.

Take a look at these questions and if you answer 'yes' or 'don't know' to any of them, you should consider taking advantage of a Smart Check.

- Are your Capacity or Demand charges too high?
- Are there Power Factor charges on your invoices?
- Is your business different to the previous occupier?
- Was the building brand new when you moved in?
- Has your production or output changed, up or down?
- Are you unsure or unhappy with your current contract?
- Has it expired and not been renewed yet?

GEP can tell a lot from analysing the information on your existing electricity and/or gas rates and making a comparison against current market contract rates.

It costs nothing to submit your invoice for consideration to be part of a group energy procurement. Should you wish to go beyond a group energy purchase and undertake a full onsite energy audit, then there would be a charge for that.

If you are reporting on sustainability, then the energy reporting can be used to show a reduced footprint.

A local manufacturing company employing 90 staff discovered that they were using a higher amperage feed than was necessary (500 vs 280) saving them \$10,000 over three years.

A 'Smart Check' on an Auckland school showed higher energy usage than the norm, and a site visit uncovered air-conditioning units being left on at night and cleaners leaving the lights on. The installation of automated sensors and LED lights led to 67% energy savings.

Procurement service: Benefits of being part of something bigger

- Let the power of the group deliver benefits to the individual.
- Adopt the "BUCKET" approach to deliver the size that enables negotiation. Be part of a buying group to increase volume and reduce cost.
- Apply a grouping method to enable controlled bulk procurement. This allows a wait and add concept not available to the market.
- Future management and procurement – leave it to us. We will manage your energy savings going forward.
- OPEX the management cost and enable pay-as-you-go with a monthly charge on the bill.
- Review/renew every 24 to 36 months ensuring rates are consistently the best available.
- Independent unbiased procurement with no retailer alignment.

EXAMPLES OF 10 RECENT PROCUREMENT CUSTOMERS

Annual Spend \$	Saving PA \$	Total Savings \$ for 3 yr contract	Savings PA %
\$27,149.33	\$4,909.65	\$14,728.95	18.1%
\$20,966.81	\$4,920.09	\$14,760.27	23.5%
\$2,058,489.00	\$111,000.00	\$333,000.00	5.4%
\$17,594.02	\$2,260.89	\$6,782.67	12.9%
\$14,017.72	\$1,658.34	\$4,975.02	11.8%
\$22,424.43	\$3,270.97	\$9,812.92	14.6%
\$25,959.11	\$4,476.15	\$13,428.45	17.2%
\$96,748.00	\$26,672.00	\$80,016.00	27.6%
\$33,239.67	\$3,422.00	\$10,266.00	10.3%
\$1,423,740.00	\$71,187.00	\$213,561.00	5.0%

Payment Options

Option 1: GEP 'pay as you go' based on your energy consumption or a daily charge.

Option 2: Traditional pay up front fixed procurement cost from \$454 per account for simple contracts, or from \$975 for more complex arrangements.

What Next?

Send a copy of your current energy invoice/s to Brett.Cameron@smartpower.co.nz or call Brett Cameron, Director, on 021 590 974 to discuss.

► smartpower.co.nz

Smart Power specialise in:

- Single Rate contracts
- 48/144 Rate contracts
- Spot Supply contracts
- Hedge arrangements
- Multi-Site arrangements
- Any combination of the above

